

**THE HOMEOWNERS' ASSOCIATION OF COUNTRY PLACE, INC.**

BOARD OF DIRECTORS MEETING  
Wednesday, August 25, 2022, 6:30 PM

Argus Conference Room 209B

MINUTES

1. Call Meeting to Order: The meeting was called to order at 6:30 PM by Bill Martin.
2. Proof of Notice: Notice was posted in accordance with Florida Statute 720 and the Association Governing Documents.
3. Determination of a Quorum: A Quorum was established with the following Directors: Carol Wyatt-Evens, Annette Kirshner, Bill Martin, Doug Miller, and Kim Motycka.
4. Also in Attendance: Mary Shrewsbury representing Argus Property Management, Inc.
5. Approval of Prior Meeting Minutes: A motion made by Doug Miller, 2<sup>nd</sup> by Carol Wyatt-Evens to approve the Minutes from July 28<sup>th</sup> 2022. *Motion carried unanimously.*
6. Treasurers Reports: Doug Miller read YTD financials through June. In Operating \$137,293, Reserves \$96,346. Total \$233,639.
7. Officer Reports:
8. Committee Reports:
  - a. Aquatic: n/a
  - b. Architectural:
  - c. Fining:
  - d. Landscape: n/a
  - e. Newsletter:
  - f. Social:
  - g. Welcome: n/a
9. New Business
  - a. Hotwire Presentation:
10. Old Business
  - a. 3651 CPB Status: Annette Kirshner stated after listing the property on the market on 7.6.22 no solid offers have come in at this point.
11. Owner Comments:
12. Next Board Meeting: Wednesday, September 22<sup>nd</sup> at 6:30 PM.
13. Adjournment: The meeting was adjourned at 7:48 PM.



**ARGUS PROPERTY MANAGEMENT, INC.**  
2477 Stickney Point Rd. Suite 118-A Sarasota, FL 34231  
(941) 927-6464 Phone (941) 927-6767 fax

Hotwire

hotwirecommunications.com

August 2, 2022

Bill Martin  
President  
The Homeowners' Association of Country Place  
3666 Country Place Boulevard  
Sarasota, FL 34233

Dear Mr. Martin:

Please pardon the unsolicited letter but I'm writing this letter to you and your fellow Country Place Association board members, hoping you may see value for your residents in what I would like to share. I'm Steve Shaw, the Vice President for Hotwire Communications in Sarasota. As we expand our presence here and provide an alternative to the large incumbent providers, I wanted to see if you or other board members might be willing to have a short conversation about the Internet and television service to your community.

As our lives continue to revolve around the Internet, a solid, dependable, and fast network connection is more important than ever but current coaxial cable-based infrastructure is built on technology first introduced more than forty years ago! More and more devices in our homes rely on critical web connections and for those of us who work from home, our livelihoods depend on it. Online gaming and television are significant components of our daily lives as well.

I assume you currently allow your residents to contract for their own telecommunications services where they're probably paying on average about \$150.00 a month or more. By switching to a bulk agreement with Hotwire, Country Place would get a future-proof fiber optic network at no charge to the community (replacing the aging copper in the ground now), increase the quality, speed, and bandwidth of the signal, **and greatly reduce, if not cut in half, monthly Telecom expense.**

Founded in Fort Lauderdale 20 years ago and expanding rapidly here in Sarasota, Hotwire Communications ([www.hotwirecommunications.com](http://www.hotwirecommunications.com)) is now the fastest growing independent telecommunications company in the country, catering exclusively to HOAs and condominium associations like yours. We build and operate our own fiber optic network and provide a customer service experience unlike any provider in the industry.

Selling in the idea of a new community-wide Telecom provider may seem like a daunting task but I'd love to have the chance to talk about how we've helped hundreds of HOAs through the process (I promise, no heavy-handed sales pitch!). Please let me know (860-913-1863 or [steve.shaw@hotwiremail.com](mailto:steve.shaw@hotwiremail.com)) if and when we might have the chance to talk more.

Sincerely,

Steve Shaw  
Vice President  
Hotwire Communications

7334 Edenmore Street | Lakewood Ranch, FL 34202  
860.913.1863